NEGOTIATION SKILLS

Universiti Putra Malaysia (UPM) through its School of Graduate Studies (SGS) would like to invite you to join the following seminar:

Speaker: Prof. Dr. Mohd Ali Hassan  
Title: Negotiation Skills  
Date: 2 August 2016  
Time: 10.00 am - 12.00 noon  
Venue: Putra Sarjana Room 1, School of Graduate Studies 1 (SGS 1), UPM

Course Synopsis

Students' negotiation skills will continually be put to the test during their candidature as Master's or PhD students, since it is a way of compromising with another person where there are two or more conflicting points of view. This seminar will provide students with explanations of why negotiation is necessary, and the variety of ways to negotiate effectively. The skills students acquire in this seminar will not only be of use to them throughout the completion of their degree, but also in occupational contexts.

To register, kindly click the following URL:  
http://goo.gl/forms/xaNDTOEgMzUhNEnc2

This course are:
1. Free for UPM academicians and students.
2. Non-UPM students are subjected to a fee of RM53.00 (including 6% GST).
3. Non-UPM staff / professionals are subjected to a fee of RM106.00 (including 6% GST).

*Payment can be made at the registration counter on the day of the event. Please bring exact amount of cash for payment.

For further inquiries, please contact us at 03 - 8946 4229 or email us at putrasarjana2014@gmail.com

Thank you
Secretariat of Putra Sarjana